

## CHAPTER IV

### CONCLUSION AND SUGGESTION

#### A. Conclusion

Politeness is a communication strategy that people use to maintain and develop relationships. There are four politeness strategies, namely bald on record, positive politeness, negative politeness, and off record. After analyzing and discussing the politeness strategies used in Lt. Waters' directive utterances in the film "*Tears of the Sun*", the researcher can conclude that all politeness strategies based on Brown and Levinson Theory were applied by Lt. Waters in his directive utterances.

The researcher found that there were 127 directive utterances used by Lt. Waters. In this research, the researcher found out that directive utterance in bald on record is the highest percentage which is 67,7% or 86 directive utterances.

#### B. Suggestion

After discussing the research result and conclusion, the writer derived several suggestions:

For the readers, the writer suggests that the readers should understand and use politeness strategies in directive utterances. The politeness strategies will make the readers can understand and know how to be polite in doing communication in certain situation, especially in making requesting, commanding and suggesting, because it helps the readers in choosing of words when they communicate to the others.

To expand this area of investigation, the researcher hopes to the next researcher to conduct research on politeness strategies in the other form of literary

works such as novel, poetry and drama in the purpose of enriching the pragmatic studies. It is also hoped that the study on politeness involving language other than English, so it can be broaden the knowledge in applying linguistic aspect in various languages.